



VP of Product

Who is Optera?

We build software to help the world's largest companies stop climate change. Our market-leading products provide companies with the tools and insight they need to reduce the environmental impacts of their businesses, supply chains, and products. We are backed by some of the most respected US-based venture capital firms and have a robust client list, including leading Fortune 500 companies such as Dell, Cisco, HPE, Williams-Sonoma, and Target.

What problem are we solving?

In short, Optera is the data solution to stop climate change. Major corporations are the largest source of carbon emissions. Across the globe, companies are responding to pressure to address climate change by setting goals to aggressively reduce emissions by 2050. Our software enables corporate teams to collect, manage, and analyze emissions data across their operations, supply chain, and products, all with the aim of achieving their goals and halting Climate Change.

Why work at Optera?

Our team dedicates our skills, talents, and time to make the world a more sustainable place for future generations. We have a collaborative and dynamic culture where everyone plays a critical role and has room to learn and grow. Balance between work and life is key to our success, and we provide our teammates the flexibility and space to thrive personally and professionally.

Why this opportunity?

Optera is growing faster than ever and we are rapidly expanding our market leading product. We are looking for a VP of Product to create, refine, and execute the product strategy. Join us on our journey to build the best sustainability management software in the world.

The role and responsibilities

- Collaborate with Leadership, Engineering, Design, and Sales and Service teams to develop and implement the product vision
- Evangelize the vision of Optera's product to stakeholders
- Develop and execute product roadmap according to stakeholder feedback and business objectives
- Understand and advocate for customers' needs
- Engage with customers, ensuring that our products meet and exceed their expectations
- Hire, manage, and empower product team
- Report to the executive team on the status of the product roadmap
- Participate in and facilitate Agile process

Your qualities

- Strategic thinker, capable of understanding the big picture and effectively communicating in concrete terms
- Exceptional listener, communicator, and collaborator with technical and non-technical audiences
- Strong understanding of how to breakdown business requirements into product features and tightly scoped projects
- Lover of brainstorming and problem solving with diverse perspectives (design, engineering, product, users, etc)
- Be part of and foster a supportive and collaborative environment
- Lover of continued learning and growth
- Interest in building solutions to help stop climate change

Your experience/qualifications

- 5+ years of experience guiding, leading, and empowering product and design teams
- Years of experience managing people and growing teams
- Experience at a B2B SaaS company in one or more of the following industries: sustainability, energy, finance, and accounting
- Experience working for a startup and/or SaaS company

Nice to have

- Software Project Management, Product Management, Scrum Master certification, or Bachelor's degree in a related field
- Expertise in Sustainability and/or Energy Industries

Commitment to Diversity and Inclusion

Optera is committed to creating a diverse environment that is safe and welcoming to all. We are proud to be an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, gender, gender identity or expression, sexual orientation, national origin, genetics, disability, age, or veteran status. We take this very seriously and expect that you do too.

Benefits

- Flexible work schedule and unrestricted PTO
- Ability to work remotely up to 50%
- Health insurance
- Short-term Disability Insurance
- 12 weeks maternity/paternity leave (8 weeks paid)
- Wellness budget
- Budget for home/office workstation
- Bus pass
- Budget for professional development
- Team happy hours, retreats, hikes/bike rides, yoga, and ping-pong

Location: Boulder, CO



Position: Full-time

Salary: \$130,000-\$170,000 with options for equity

How to Apply

Please send a brief cover letter and resume to hiring.product@opteraclimate.com with the subject line "VP of Product – [Your Name]."